

Overview Presentation



Objectives of Shared Services

Clients have similar reasons for utilizing outsourced services. Most often they include cost, speed, skills and technology.

COST AND CAPACITY OBJECTIVE

- Reduce operating cost
- Turn fixed costs into variable costs
- Create additional capacity
- Increase flexibility and responsiveness
- Focus on core business

GROWTH AND SPEED OBJECTIVE

- Increase speed to market
- Grow revenue
- Improve quality
- Increase flexibility and responsiveness

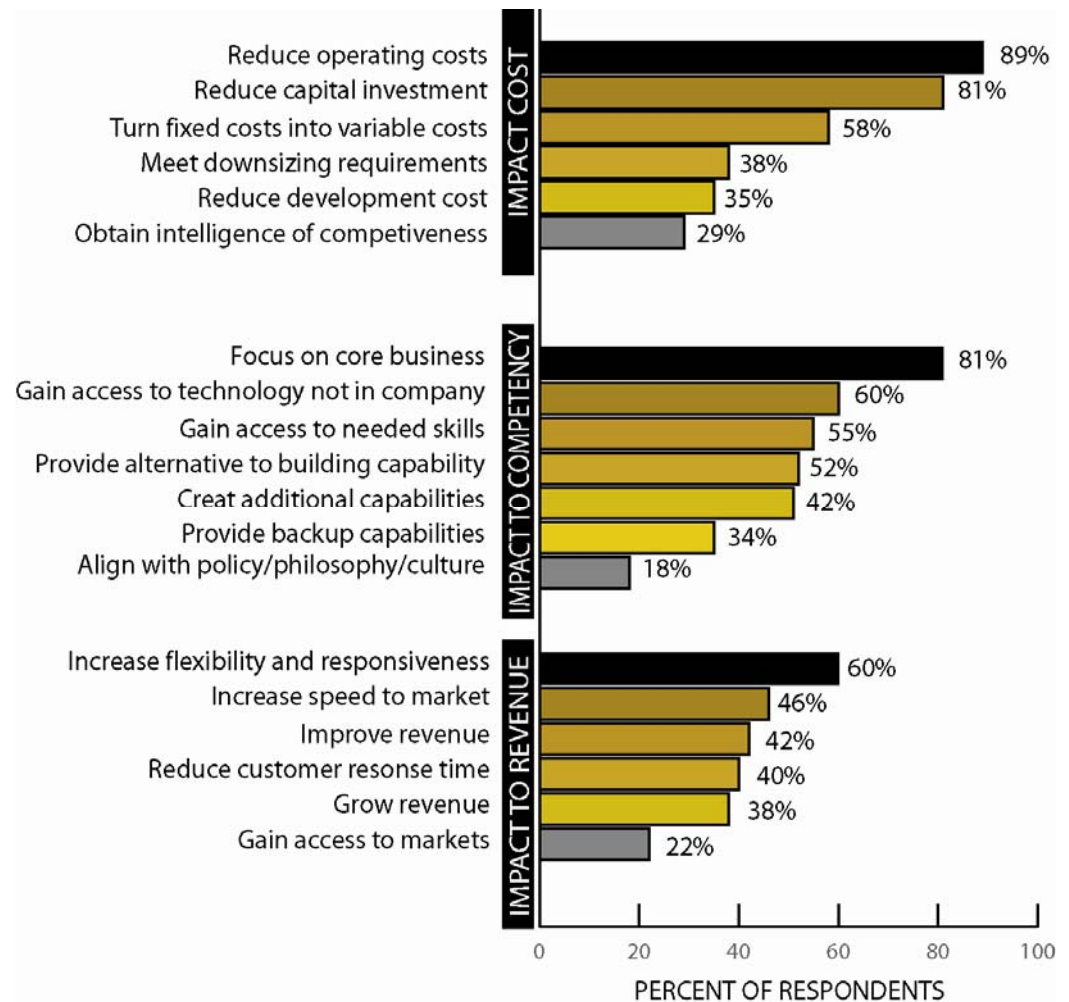
ACCESS TO SKILLS AND TECHNOLOGY OBJECTIVE

- Gain access to technology not resident in our company
- Gain access to needed skills
- Reduce capital investment



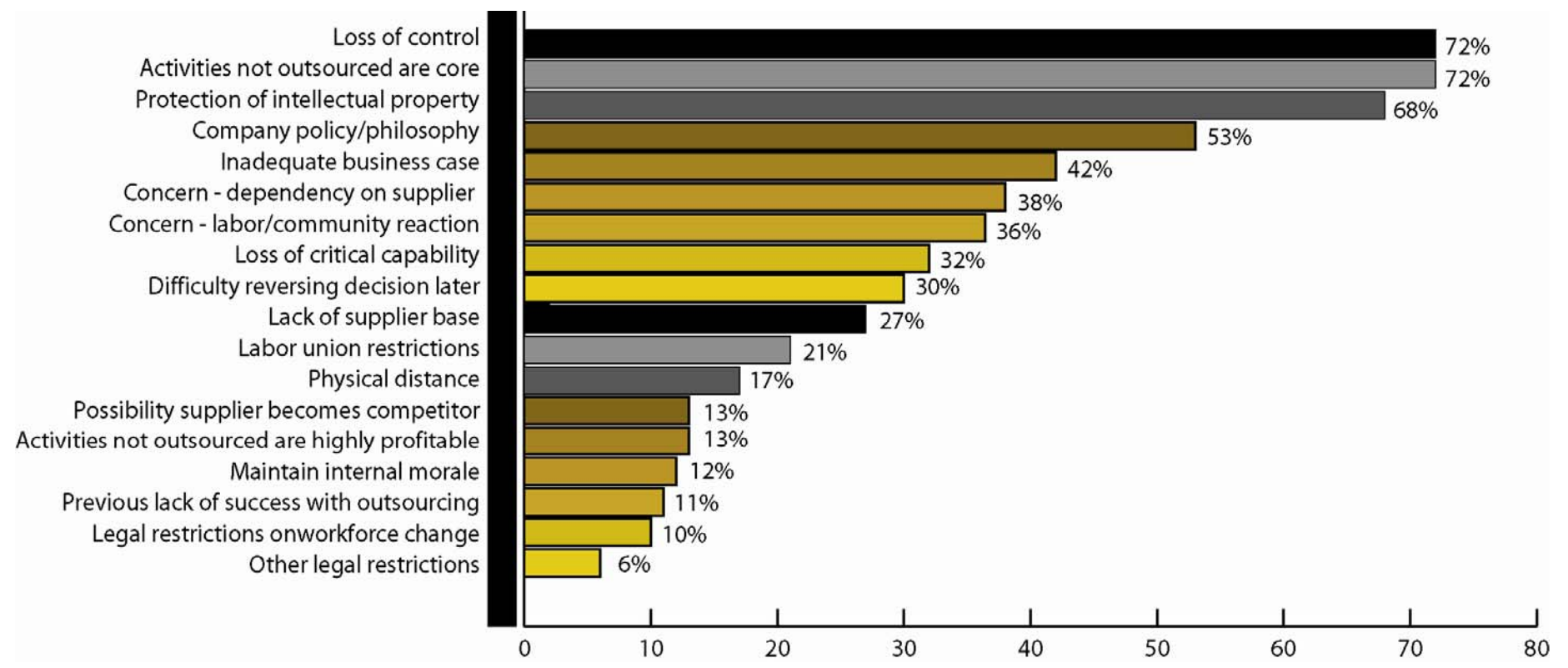
Reasons Why To

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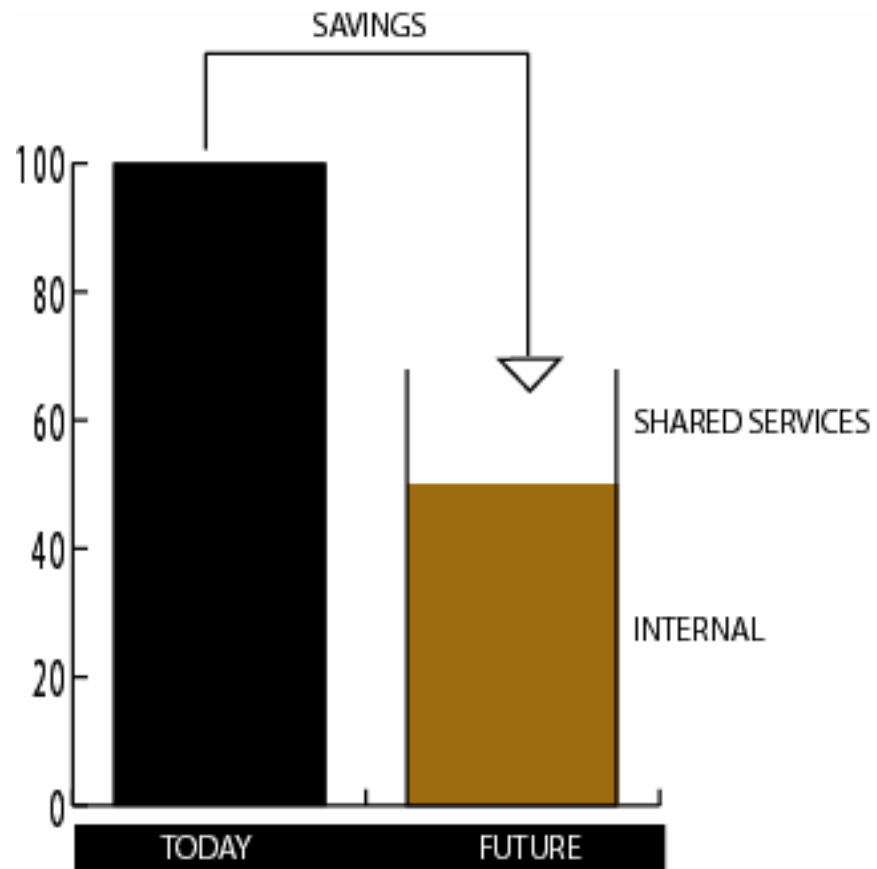
Reasons Why Not





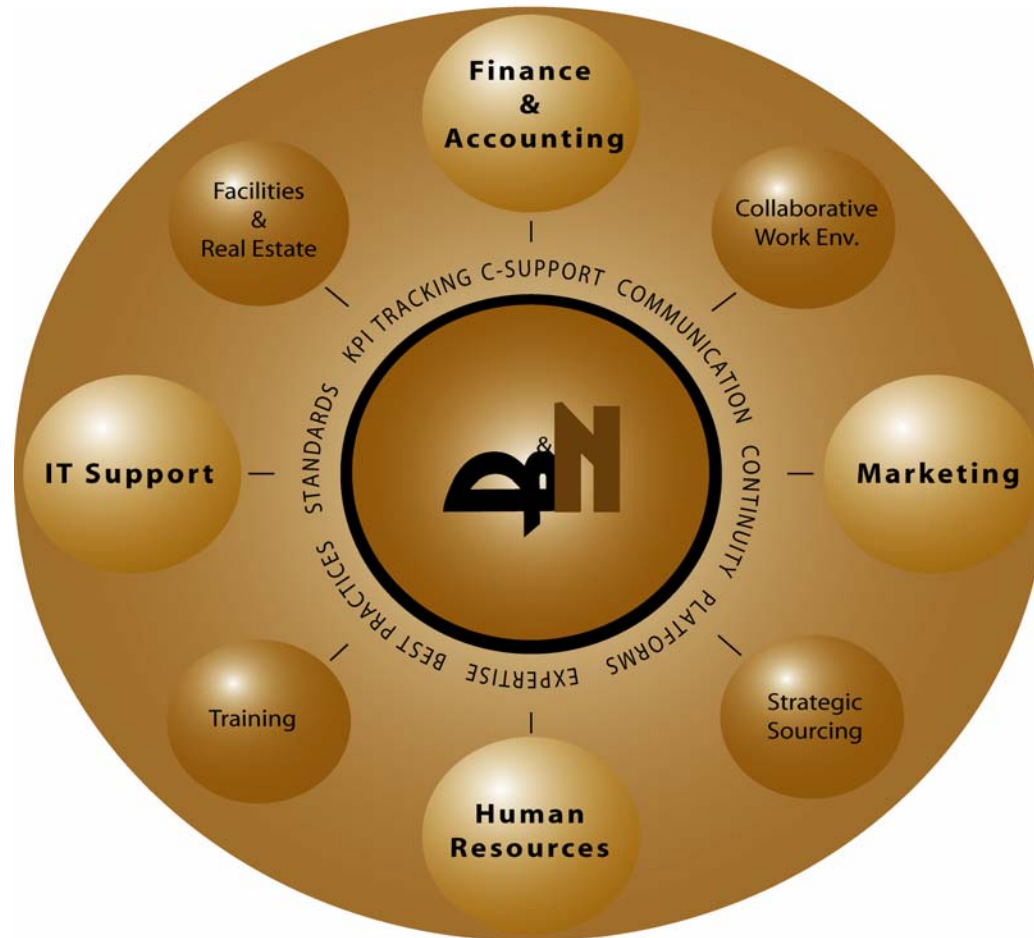
Results

Ultimately, one of the critical driving forces to moving to shared services model is cost. There is a 10% - 45% reduction in cost to





Suite of Services





Shared Services

- Marketing Services
- Human Resources
- IT Support Services
- Finance & Accounting Operations



Marketing Services

- Market Research
- Document Development
- Proposal Support
- Report Development
- SharePoint & Website Design
- Administrative Support
- Travel & Event Planning
- Customer Satisfaction Surveying
- SharePoint & Website Administration



Human Resources

- HR Support
- Employee Benefits
- Recruiting Services
- Compliance
- Organizational Design & Planning



Information Technologies (IT) Support Services

- Software/Hardware help desk support
- Backup & Disaster Recovery
- Application Maintenance
- Training
- Web Meetings/Tele-Conferences
- Database & Tool Development



Finance & Accounting Operations

- Financial Platform Management
- Accounts Receivable - Billing
- Accounts Payable
- Payroll
- Financial Reporting
- Coordination and Tax Management
- Forecasting - Proforma's
- Strategic Sourcing
- Quality Management